REACH THE AUDIENCE THAT MATTERS WITH BRISBANE'S LEADING LIFESTYLE & LEISURE WEBSITE

Advertising & Partnership Opportunities





ourbrisbane.com is:

- Brisbane's **leading** leisure & lifestyle website
- Focused on content about the Brisbane & greater Brisbane area
- Demand driven timely & relevant content for both residents and visitors
- **Reliable and trusted** place for people to find & share information and experiences
- **Partner focussed** with established relationships
- Award winning site No. 1 in 3 Hitwise categories for five years in a row (2004 – 2008)



About Us – Key Content Areas

What's On	Events, gig guide, movies, TV, performing arts, visual arts, sports guide, freebies, markets and festivals			
Food & Drink	Dining hotspots, precincts and events			
Suburbs	Brisbane suburbs A-Z			
Real Estate	Homes for sale, homes for rent, share accommodation, sold properties and moving guide			
Lifestyle	Homes and renovating, gardening, health, sport & fitness, parenting and families			
Shopping	Centres, precincts, events, sales, fashion and design			
See & Do	Places to see, things to do and help for travellers			

Other areas include: jobs, transport, accommodation, maps, news, weather and photos



About Us – Key Statistics

Aug 2010

- 761,743 unique visitors*
- 3,989,588 page impressions*
- Avg time spent per visit 8.36 minutes
- Over 9.7 million user visits throughout FY 09-10*
- Over 68% brand awareness#
- **Over 40%** of Brisbane's online population visit the site monthly
- Over 37,000 unique e-newsletter subscribers
- 60% female, 40% male audience
- 60% of users are based in the South East Queensland region*

*Omniture Site Catalyst – September 2010 ^TNS ourbrisbane.com user survey results – May 2010 #Omnibus Survey - April 2010



87% of users trust the information and content on ourbrisbane.com^

On average, more than half ourbrisbane.com users visit the site more than once per week^

About Us – User Profiles - Psychographics

- 66% of ourbrisbane.com users^ are aged between 18-39 years old
- 60% of ourbrisbane.com users have a household income of \$70K+
- 54% of ourbrisbane.com users^ work full-time
- 34% of ourbrisbane.com users are couples with kids at home; 27% are couples with no kids; and 27% are single^

ourbrisbane.com users are over represented in the following Mosaic* ^ user profile groups:



G: Learners & Earners

- Diverse mix of young professionals and students
- Aged 20-34
- Young professionals are financially astute
- Technology is important
- Have a full social life and enjoy clubs, concerts, restaurants and cultural events



B: Academic Achievers

- Middle-aged, professional families with preschool and/or university aged children
- Substantial household incomes
- Ample disposable income mostly spent on restaurants, shopping and holidays
- Image is important
- Value prestige brands and products



C: Young Ambition

- Singles, couples and house sharers
- Aged 20-34
- High income earners
- Disposable income likely to be spent on technology, restaurants, alcohol & holidays
- Fitness is important
- Enjoy a full social life



A: Privileged Prosperity

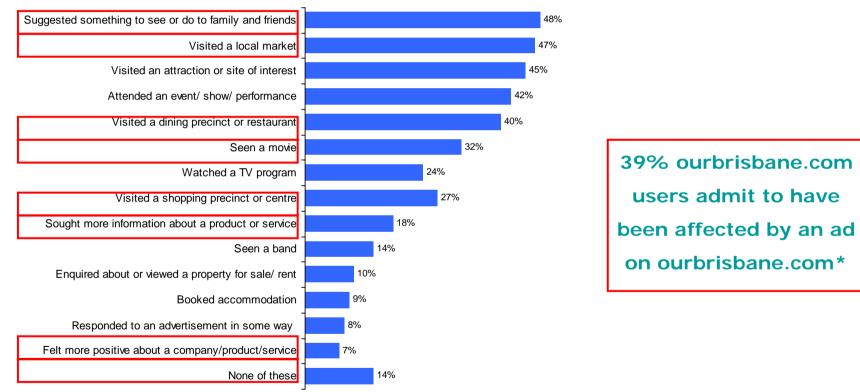
- Well educated professionals raising mature families, often with dual incomes
- Wealthiest of all groups
- Ample disposable income mostly spent on holidays, restaurants, wine, clothes and cars
- Use the internet to do internet banking and research for holidays

* Mosaic Australia is a profiling tool used to classify Australian neighbourhoods into broad consumer groups. ^ TNS ourbrisbane.com user survey results – May 2010



Key Research Information – Brand Strengths

Reliable, enjoyable, credible and trustworthy are key strengths for ourbrisbane.com*

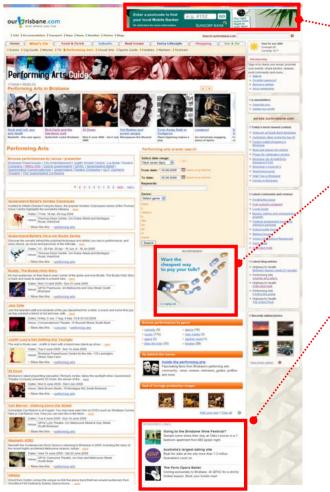


Behaviours in the past 6 months as a result of ourbrisbane.com content



* TNS user survey May 2010

Site Display Advertising



Top Leaderboard/Banner: Specs: Leaderboard: 728(w) x 90(h) pixels 468(w) x 60(h) pixels Banner: Top position: (MREC or Half Page): Specs: MREC: 300(w) x 250(h) pixels Half Page: 300(w) x 600(h) pixels (300x600) Half Page *Rich media & video opportunities available. **Sponsored link** (3 ads per block): Specs: $66(w) \times 66(h)$ pixels image + up to 15 words copy + 2-4 word heading (300 x 250) Bottom ad positions Medium (MREC or Leaderboard -Rectangle not shown in diagram): Specs: 300(w) x 250(h) pixels MREC: Leaderboard: 728(w) x 90(h) pixels **7**risbane.com our

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love where you live

E-newsletter Advertising

- This Weekend (every Thursday) • over 14,500 subscribers*
- Major Events (every month) over 20,000 subscribers*
- Shopping & Dining (every month) ٠ over 12,500 subscribers*

* Figures as at 30th April 2010



13 - 16 May 2010

Escape the 9-5 this weekend

You're spoilt for choice this weekend with so many great festivals and events happening around town.

Whether you want to fly a kite high in the sky, pretend you're in Rio at the Carnivale, find a greener future for your home and family or relive the past with a massive party, you'll find something fabulous to do this weekend. What are you waiting for?!

Add us to your safe sender list | View this email online

Karen Editor

MAY 14, 2010

Highlight event

our **7**risbane.com





Recommended this weekend

AN INTERNATIONAL AFFAIR

15 & 16 May 2010 Head to Redcliffe to see kites of all shapes and sizes on show and in the sky at 2010 Kitefest. There will also be wine tasting, craft, food and market stalls, plus rides and more. While you're by the water, why not enjoy some fish and chips?

Hot dates May

- 15 May Free movie in the park at Rosalie
- 15 May Autumn Rose Show
- 15 May Racefest at Doomben Racecourse 15 May ECCO Cat Show
- 16 May Second Gateway Community Day
- 16 May Brass by the Sea
- 16 May RSPCA Million Paws Walk
- 22 May Paniyiri Greek Festival

Image & text Modest Masquerade ha Chean and easy 66 x 66 image + up to 15 words Listen to live bands and Take part in a day of <u>free</u> <u>fun</u> at Brisbane Powerhous There'll be circus acts, Looking for an escape that won't break the bank? dance up a storm as you experience the Brazilian way Ассоп modation specials a copy+ 2-4 word heading + URL link of life at West End Carnivale comedy, Bananas in Pyjamas, Regurgitator and day trip bargains available now to the end of August. more. Gluten Free Food Show What's all the fuss about? Free community fair Ron Mueck's sculptures are astonishing. Everything about them is life-like, except for their size. Take a look at our There'll be gourmet food Don't miss the popular stalls, entertainment, free Gluten Free Food Show. We can help you solve the problem of where to eat out plants and more at <u>Green</u> <u>Heart Fair</u>. Find out how to Static leaderboard if you have <u>dietary</u> requirements too. make 'green' living easy. photo gallery of the artwork 728 x 90 image + URL link What's hot? Old's No. 1 distanc A big sporting weekend Be sure to book in advance Who's your favourite MasterChell judge? Dancing in Brisbane for this weekend's <u>roller</u> <u>derby bout</u>. Good luck to the <u>Broncos</u>, <u>Lions</u> and <u>Reds</u> who are all playing at home. Jackie is another one of ou USQ heroes studying her way. <u>Meet</u> more of our Enter our cool Disney competition Freebies Must see places for visitors Brisbane house prices (Dec 09) amazing students. ADVERTISEMENT RESERVE YOUR SEAT TREASURY IDENTIT FOR BRISBANE'S PREMIER FASHION EXPERIENCE



E-newsletter Advertising

• **Special Offers** (up to twice monthly) over 12,200 subscribers*

Option 1: Static image ad

770x230 image + URL link

Option 2: Image & text ad

330x230 image + up to

50 words copy + URL link



* Subscriber numbers as at 30th April 2010

Please note that the Special Offer advertised in this e-newsletter is subject to ourbrisbane.com's Special Offers' rules and guidelines. For more information please contact your ourbrisbane.com representative.



Sponsored Links

Sponsored links offer a great value way to get your message across and are a strong, simple and direct call to action.

Cheap and easy

SPONSORED LINKS

Hurry..



Sunshine Coast Getaway Deals

A.

Events outside Brisban

Image & Text: 66x66 image 2-4 word heading 15 words copy + URL link



picnics and brilliant walks.
Sunshine Coast Getaway Deals

Stay one more day for free, discover your hot getaway deal now!

Take a Scenic Rim Escape this Autumn and enjoy crisp weather,

Autumn Scenic Rim Escapes

Looking for an escape that won't break the bank? Accommodation

specials and day trip bargains available now to the end of August.







ourbrisbane.com serve the site's display advertisements through Doubleclick. Following are some functions of Doubleclick which may be beneficial to various campaigns through greater targeting and less 'spillage'.

• **Geo-targeting:** ads can be served to selected areas based on IP addresses (ourbrisbane.com can target major regions in Australia such as the Gold Coast or South East Queensland.

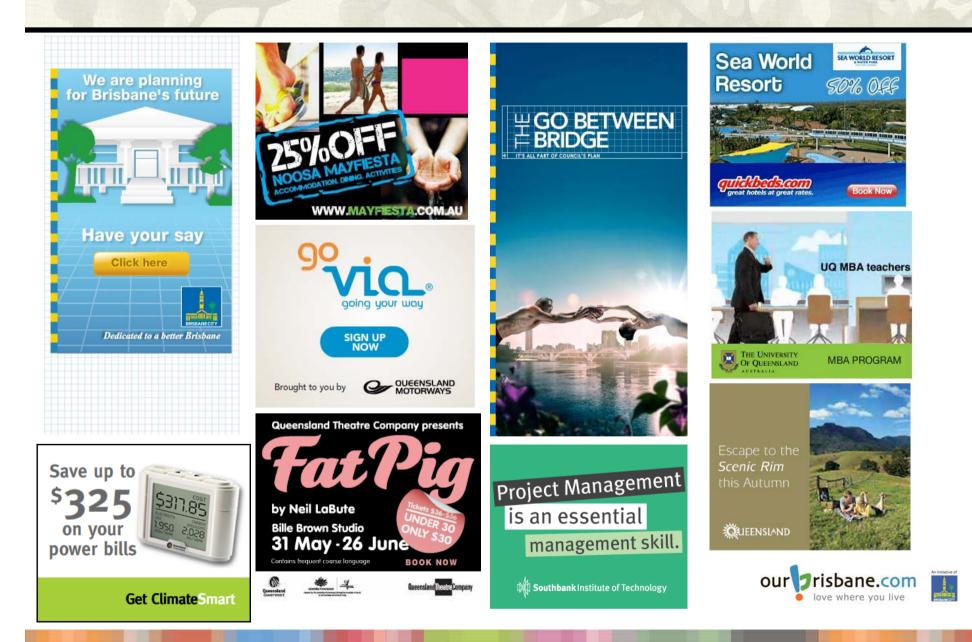
• **Specific days and times:** Ads can be served to run only on specific days of the week and specific hours of the day.

• Frequency capping: Ads can have a frequency cap added to them to make sure that every unique visitor to the site will only see the ad at the capped amount. For example, an ad capped at 3 will mean a single user will only see the ad 3 times, regardless of how many times they come to the site.

** NB. Loadings may apply to some campaigns.



Client Portfolio – Recent Examples



Rate Card

Site Display Advertising								
	Top Leaderboard (728x90)	Top Banner (468x60)	Medium Rectangle (300x250) Top position	Half Page (300x600) Top Position	Medium Rectangle (300x250) Second Position	Bottom Leaderboard (728x90)	Medium Rectangle (300x250) Video Ad Top Position	Half Page (300x600) Video Ad Top Position
Site Section	CPM\$	CPM\$	CPM\$	CPM\$	CPM\$	CPM\$	CPM\$	CPM\$
Homepage What's On Food & Drink Suburbs See & Do Shopping Lifestyle Transport Maps Weather News Photos Accommodation Jobs Real Estate RSVP*	\$30	\$20	\$40	\$60	\$10	\$4^	\$70	\$90
Run of Site	10% CPM discount	10% CPM discount	10% CPM discount	10% CPM discount	10% CPM discount	n/a	10% CPM discount	10% CPM discount
Expandable	n/a	n/a	40% loading 300x250 initial 600x350 expanded	40% loading 300x600 initial 600x600 expanded	n/a	n/a	40% loading 300x250 initial 600x350 expanded	40% loading 300x600 initial 600x600 expanded

NB: All prices exclude GST

CPM = cost per one thousand impressions *RSVP only offers Leaderboard advertising ^Flat rate - no rate discounts allowed



Rate Card

E-newsletter Advertising							
E-Newsletter	Static Leaderboard 728x90	Image 66x66 + 2-4 wrd heading + 15 wrds copy	Graphic 770x230	Image 330x230 +50 words			
Shopping & Dining This Weekend Major Events	\$900 \$900 \$900	\$900 \$900 \$900	n/a n/a n/a	n/a n/a n/a			
Special Offers	n/a	n/a	\$1,500	\$1,500			
Sponsored Link A	Advertising						
Site Section	CPM\$	Specs					
What's On: Events What's On: Festivals What's On: Gig Guide What's On: Performing Arts What's On: Visual Arts What's On: Freebies What's On: Movies What's On: Sports Guide What's On: Markets Food & Drink Suburbs See & Do Accommodation Real Estate Lifestyle Shopping Weather Transport Maps News Jobs School Hoildays Feature	\$10	66x66 image + 2-4 word heading + up to 15 words copy + link					



Rate Card

Sponsorships

Sponsorships can range from \$5K-\$30K per month over a 6-12 month agreement. Please enquire with the ourbrisbane.com sales team to organise a discussion on sponsorship options.

Rate Discounts						
Discount	** For advertisers to receive the discount					
0% 10%	CPM rate, they must commit to a level of expenditure over a financial year.					
20% 30%	Registered charities are entitled to the 40% discount CPM level.					
\$100,000 + 40% Other Information						
 * Run of Site (ROS) will attract a further 10% off the CPM rate. * Expandables will incur a 40% loading. * Targeting is subject to loading. * Minimum campaign spend is \$1,000. * NB: All prices exclude GST. * CPM = cost per one thousand impressions 						
	0% 10% 20% 30% 40% m ract a further 10% 0% loading. ading. is \$1,000.					







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